

September 26, 2006

Doug Grise
Teeters Products
125 E. Second Street
Fletcher, Ohio 45326

Dear Doug:

In 2005 we met for the first time to talk about laundromats. I was new to this type of business; in fact, I had only been in a laundromat a few times before. I had many questions and concerns about the business.

One way you answered my questions was by showing me your Express Lab at your office. How impressive it was when you took towels and washed them in an older washing machine, weighing the towels when you took them out. You repeated the process a second time using your Express machine. The amount of water that your Express machine extracted at 200 G's was amazingly different then the other washing machine. For me, seeing was believing.

Another way you answered my questions was by taking me to other owner's laundromats to see first hand the good and the bad. How exciting it was when other owners show you what they are experiencing with the Express Washers. This excitement was shared by customers and owners alike. Customers were thrilled by their savings of time and the owners were amazed by their savings on the water and electric bills. These savings are the key to increase the profit.

The most important reason why I purchased thirty one new Express Washers and sixteen new dryers from Teeters Products was because of the honesty and integrity of you, Doug Grise and your son, Dan Grise. As I got to know the business more, I also got to know the owners, the staff and repairmen. Teeters Products is a company made up of people with high moral values. When any one of them tell you they will back up the product, help with sales or give support during the operation of your business, they do it. These are the reasons why I am building my second laundromat and continuing to have high success in this business.

Thank you for your loyalty and friendship. I look forward to doing business with you for many years to come.

Sincerely,



David V. Leighton
Express Laundromat
Middletown, Ohio

